



Terry Hook



Terry Hook is the Managing Director of Clock-IT-Skills Ltd an independent IT skills consultancy. Within Europe he represents e-skills UK, the United Kingdom Sector Skills Council for Business and Information Technology. Sector Skills Councils are employer led, licensed by UK Government and are responsible for enhancing national productivity through skills development.

With significant industry experience in Telecommunications and IT, Terry was formerly employed by IBM UK for 32 years; his last posting as the Technical Education Manager for Northern Europe. A widely experienced manager of technical staff and a member of the Chartered Management Institute, Terry is familiar with the practical challenges facing front line ICT industry managers and professionals. He is a former director of the SFIA (Skills for the Information Age) foundation.

As an appointed CEN expert, Terry is a joint author of the European e-Competence Framework for ICT Professionals and is currently engaged in supporting phase 2 development of the framework entitled, e-competence in action. He is also a member of the e-careers services project which seeks to establish interoperability of national IT career websites to facilitate the development of productive and efficient career support services for IT Professionals.

Terry is passionate about skill development and asserts that business success is driven by skilled and innovative people, not by technology application alone.